



financial
advisory boutique
for renewables

WE FOCUS ON

renewable energy

SOLAR

Solar energy is known as one of the most scalable of all renewable energies and Finergreen's core expertise among renewables. Offering a complete variety of project expertise, Finergreen's strategy is flexible to fit all types of solar industry needs including, on-grid / off-grid and contract structure such as feed-in tariff, PPA and merchant.

WIND

Wind power has been utilized by humans for many centuries and understood as one of the fastest and innovating technologies. Focusing on project finance, Finergreen has been at the cutting-edge of finance practices working continuously with wind transactions at a global scale.



STORAGE

Storage is a cornerstone to sustainable development within renewable energy and a substitute to conventional energy. Finergreen is actively promoting new business models such as battery storage, hybrid systems or pumped-storage plants.

BIOMASS

Biomass including Biogas and Waste to Energy are key components for sustainable energy production. Deposited in a landfill or utilized in a biomass operation, organic materials deliver power on a 24/7 and full load basis. Since establishment, Finergreen has been strongly committed to accelerating the development of this industry by leading several challenging projects to financial close.

HYDRO

Hydropower generates today most of the world's renewable electricity and is still to be deployed in many countries especially in Africa where Finergreen has developed a strong expertise in impactful run-of-rivers projects.

Finergreen is a specialist in the management of transactions, working as:

- **Sell-side advisor** for brownfield or greenfield assets
- **Buy-side advisor** for identified transactions
- **Fundraiser** for assets and corporate mandates
- **Joint-venture** or **external growth advisor**

MERGERS & ACQUISITIONS



WE ARE

structuring and executing transactions that maximize value creation for our clients

Finergreen has the expertise and agility to tap the most relevant source of financing, from commercial banks, DFIs and private finance providers.

Finergreen's expertise in project finance includes:

- **Equity** or **quasi equity**
- Senior & junior **long-term financing**
- **Mezzanine** or **bond** financing
- **Grants** (especially for emerging markets)

PROJECT FINANCE



WE ARE

designing and executing the most suitable financing for your projects

Finergreen's strategic practice provides assistance in decision making and business development through a wide range of services:

- **Financial modeling**
- **Independent valuation**
- **Due diligences**
- **Development & contracting services**
- **Market intelligence**
- **Training courses**

STRATEGIC ADVISORY



WE ARE A MULTICULTURAL TEAM

deal making oriented

working worldwide



Damien RICORDEAU
FOUNDER & CEO

5 yrs in Private Equity
> Groupe Edmond de Rothschild
7 yrs in renewable energy industry



Théo BARALLON
MANAGING PARTNER FRANCE

2 yrs in Corporate & Asset Finance
> Crédit Agricole CIB | Uργο | Eurocopter
5 yrs in renewable energy industry



José Carlos GASPAS
MANAGING PARTNER SPAIN

17 yrs in M&A and Investment Banking
> Solar Portfolios | Voltiq | Solarig | BBVA
12 yrs in renewable energy industry in Spain



Louis CATALA
MANAGING PARTNER FRANCE

2 yrs in Business Development
> Emenda | Start-up
5 yrs in renewable energy industry



Carlos MARRÓN
MANAGING PARTNER LATAM

10 yrs in M&A and Financial Advisory
> PwC | Epiphany Funds | Four Asset Group
8 yrs in LATAM of which 4 in renewable energy industry



Jean-Jacques NGONO
MANAGING PARTNER AFRICA

5 yrs in M&A and Private Equity
> ECP | Oppenheimer & Son | FSI | Rothschild
8 yrs in Africa of which 4 in renewable energy industry



Antoine POUSSARD
MANAGING PARTNER MENA

15 yrs in Investment Banking
> CBD Bank | Royal Bank of Scotland | Dexia
6 yrs in Middle East of which 2 in renewable energy industry



Rohan SINGH
MANAGING PARTNER ASIA

5 yrs in Advisory & Project Finance
> Auriverde | BMCE | Société Générale
5 yrs in renewable energy industry in Asia

MEXICO

MADRID

founded in PARIS

ABIDJAN

DUBAI

NAIROBI

SINGAPORE

International financial advisory boutique operating all over the world through

7 OFFICES

40+ PROFESSIONALS

11 nationalities and 14 spoken languages

Strong track record representing €1.5bn of financial closings

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TRANSACTIONS as of December 2019

Involvement in 2.5 GW of renewable energy projects

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