

## **Senior Analyst – Project Finance – Renewable energy**

Long term contract, based in Nairobi

From November-December 2020

### **Description of the company**

Finergreen is a financial advisory company specialized in the renewable energy sector. Founded in 2013, the company has already raised € 1,800 M of financing representing over 3 GW of assets.

The company operates through 3 main segments:

- **M&A:** Mergers & Acquisitions advisory for renewable energy companies;
- **Project Finance:** Financial advisory in particular with respect to the structuring and raising of equity and/or debt for renewable energy assets;
- **Strategic Advisory:** Strategic advisory (mainly from a financial perspective) on the renewable energy market.

Operating in the large-scale infrastructure as well as rural electrification segments, the company has a triple expertise:

- **Financial:** project financing (raising and structuring debt or project equity), asset M&A and corporate M&A. The company interacts with investors all over the world; Financing is raised from public and private investors. Projects financial Due Diligences and financial modelling;
- **Legal:** negotiation and implementation of the legal documentation related to transactions (disposal agreement, loan agreement, etc.) as well as Public Private Partnerships (Concession agreements, PPA, etc.) in partnership with lawyers;
- **Technical:** project development monitoring until the commissioning of the plants. Negotiation of works contracts (EPC) and maintenance contracts (O&M) of plants on behalf of its customers.

The company opened several offices abroad to diversify its activities on the international market: Abidjan in 2016, Singapore in 2017, Dubai in 2018, and Nairobi and Mexico in 2019.

Besides its historical activities, Finergreen is constantly expanding to new activities and new locations:

- New markets (East Africa, Latin America)
- New technology types (wind, biogas, off-grid, hybrid solutions)
- Diversification towards corporate advisory
- Sectorial studies and capacity building for private and public institutions

FINERGREEN works for a wide panel of key market-makers, either private or public and with high profiles which translates into best-in-class projects. Our goal is therefore to create a world-recognised-brand of financial advisory experts specialized in renewable energies sector.

## **Description of the position**

You will be based in Nairobi and report directly to the Director East Africa, and you will work in close collaboration with the teams in Nairobi, Abidjan and Paris.

You will have the opportunity to support the team executing the mandates awarded to Finergreen in the Sub-saharan Africa region, which may be M&A, Project Finance or Strategic Advisory missions. As a Senior Analyst, you will lead the execution of deliverables on your missions and will overview the work of Junior Analysts on some tasks. You will also be expected to share your experience and participate to the training of Junior Analysts.

As part of Finergreen’s global growth and diversification, you may also be required to carry out market research, to help sourcing projects and clients in new markets and to attend specific events to develop the company’s network. You may also work in collaboration with Finergreen’s team on communication material related to the Renewable Energy sector (interviews, market studies, etc.).

In this growing company (40 people at the time of writing), you will get the chance to work in a young and dynamic environment while taking part in all the aspects of our diverse activity. You will have strong responsibilities and will be directly exposed to a broad variety of missions.

## **Requirements**

You have a Master’s degree (or equivalent) and have followed a financial curriculum (or an engineering curriculum with some finance). You have 2 to 3 years of experience within top tier firms (whether in a corporate, an advisory firm or an investment fund) in project finance ideally in the renewable energy sector.

You have professional and strong personal skills in the following areas:

- Advanced financial modelling in Excel
- Extensive knowledge of the energy sector and financing ecosystem in Sub-Saharan Africa
- Extensive product knowledge across financing (and/or advisory) enabling to master the transactional issues of an infrastructure project (financial, fiscal, legal and/or technical)
- Proven strong commercial skills and pragmatism in decision making
- You are autonomous when you master your activity and are able to identify and isolate doubtful points and pro-actively mobilize the necessary resources to sort it out
- Excellent presentation skills

You are native or completely fluent in English, both spoken and written. Being comfortable working in French could be a plus.

## **Terms**

The position is based in Nairobi, compensation to be discussed based on the profile, including fixed and variable salary.

The position will be opened in November 2020.

### **Contact**

Please send a resume and cover letter with the subject “Senior Analyst Nairobi – Name” to [careers.africa@finergreen.com](mailto:careers.africa@finergreen.com).