

Hiring – Associate

Long term contract, based in Paris

From January 2019

Description of the company

Finergreen is a financial advisory company specialized in the renewable energy sector. Founded in 2013, the company has already raised € 1 billion of financing for over 800 MW of assets.

Operating on the MidCap segment (€ 10-200 M), the company relies on three main activities:

- ▶ **M&A:** Finergreen is involved in M&A "corporate" operations (sell-side with developers or buy-side with industrial and/or financial players) and on M&A "infrastructure" operations (acquisition/sale of production assets in operation and in development);
- ▶ **Project Finance:** Finergreen is involved in financing greenfield and brownfield projects (refinancing operations) both in the form of bank debt but also junior debt or additional own funds;
- ▶ **Strategic Advisory:** only activity that does not constitute transaction advisory, Finergreen assists some clients during various strategic missions: market research, independent valuation, financial due diligence, capacity building, etc.

Besides its historical activities, Finergreen is constantly expanding to new activities and new locations:

- ▶ **International :** after its three first offices abroad (Singapore, Dubai and Abidjan), Finergreen considers opening new offices in Nairobi and Mexico in the near future.
- ▶ **Energies :** Drawing on its expertise in renewable "electricity" (solar, wind, biogas, hydro), Finergreen wishes to develop its activity on renewable "heat" (energy efficiency, geothermal energy).

Description of the position

As an Associate, you will work directly with the Managers at our head office.

You will have the responsibility to manage operationally the missions realized by Finergreen, in Italy and, more globally, in Southern Europe, which may be M&A, Project Finance or Strategic Advisory missions.

You will supervise and manage the Analysts who will work on your missions and will be responsible for meeting the commitments to the client (deadlines, deliverables, etc.).

As part of Finergreen's global growth and diversification, you may also be required to carry out market research, to help source projects and clients in new markets and to attend specific events to develop the company's network. You may also work in collaboration with Finergreen's team on communication material related to the Renewable Energy sector (interviews, market studies, etc.).

Your tasks will include :

- Operational :
 - Supervision / production / validation of project documents (Info Memo, financial models, term-sheet, etc.)
 - Supervision of the Analysts and management of their priorities
 - Marking-up contracts
 - Project Management: management of the agenda, and management of external and clients' relationships
- Commercial
 - Clients relationships management
 - Continuous prospection towards existing clients
 - Supervision / production commercial proposals
 - Contractualization of Finergreen's missions
- Human Resources
 - Supervision of recruitment processes for Interns and Analysts
 - Running of the first round of interviews

In this small company (30 people at the time of writing), you will get the chance to work in a young and dynamic environment while taking part in all the aspects of our diverse activity. You will have a key role with high responsibility and will be autonomous in the management of your mission.

Requirements

You have a Master's degree (or equivalent) and have followed a financial curriculum (or an engineering curriculum with some finance). You have already worked 2 to 5 years in project finance in biogas and solar projects, whether in a company, an advisory firm or an Investment Fund.

You have professional and/or personal skills that can lead you to:

- Master the transactional issues of an infrastructure project (financial, fiscal, legal and technical)
- Master advanced financial modelling in Excel
- Show some commercial skills and pragmatism in business decision making

- Be autonomous when you master your subject but be able to identify and isolate a doubtful point and mobilize the necessary resources to resolve it

Italian is your mother tongue and you have a very good level of French and English, both spoken and written. Any other language is greatly appreciated.

Terms

The position is based in Paris (10th district), compensation to be discussed regarding the profile, including fixed and variable salary.

The position is open beginning of January 2019.

Contact

Please send a resume in English and cover letter in French to careers@finergreen.com before December 15th, 2018 with the subject "Associate Paris".